

UNITED STATES DISTRICT COURT  
SOUTHERN DISTRICT OF NEW YORK

_____	X	
	:	Case No. 04-CV-8807 (KMK)
IN RE JAKKS PACIFIC, INC.	:	
SHAREHOLDERS CLASS ACTION	:	
LITIGATION	:	
_____	X	

MEMORANDUM IN FURTHER SUPPORT OF THE MOTION OF  
INDIANA ELECTRICAL WORKERS FOR APPOINTMENT AS LEAD  
PLAINTIFF AND FOR APPROVAL OF SELECTION OF LEAD COUNSEL  
AND IN OPPOSITION TO THE TUCKER GROUP'S EFFORTS  
TO BE APPOINTED CO-LEAD PLAINTIFF

Indiana Electrical Workers Pension Trust Fund IBEW (“Indiana Electrical Workers”) respectfully submits this memorandum of law in further support of its motion for appointment as Lead Plaintiff and approval of its selection of Lerach Coughlin Stoia Geller Rudman & Robbins LLP (“Lerach Coughlin”) as Lead Counsel.

## **I. PROCEDURAL HISTORY**

On January 4, 2005, motions were filed by four movants, seeking appointment of each movant or movant group as lead plaintiff and approval of their respective selections of lead counsel. The Court subsequently requested that all of these motions be withdrawn, without prejudice, until after a pre-motion conference could be held on January 25, 2005. At the January 25, 2005 conference, the Court told all of plaintiffs’ counsel present that they could file new motions by February 1, 2005. On February 1, 2005, only two movants filed motions: (i) Frank Whiting (“Whiting”) and Quantum Equities LLC (“Quantum”); and (ii) Indiana Electrical Workers.

Then, ten days after the Court’s stated deadline for filing motions had passed, counsel for the Tucker Group sent a letter to the Court stating that if the Court should prefer to appoint a co-lead plaintiff, then the Court should appoint “Tucker Group members Kenneth J. Tucker and/or Scott J. Pearlstone, both of whom stand ready and able to serve, because Tucker and Pearlstone’s respective losses of \$27,201 and \$6,050 are in the aggregate and individually greater than the \$5,164 loss reported by Indiana Electrical Workers.” *See* Letter to Hon. Kenneth M. Karas from Peter E. Seidman, dated Feb. 11, 2005 (“Seidman Letter”), at 2.<sup>1</sup> In other words, counsel for the Tucker

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<sup>1</sup> Since the remaining members of the Tucker Group have reported smaller losses than Indiana Electrical Workers, and have not given any indication of their interest in pursuing this action, *see* Seidman Letter at 2, Indiana Electrical Workers focuses its opposition argument only on Kenneth J. Tucker (“Tucker”) and Scott J. Pearlstone (“Pearlstone”).

Group was concerned that Indiana Electrical Workers would prevail on its motion, but was unwilling to directly challenge Quantum or Whiting.

Shortly thereafter, opposition and reply memoranda were filed by Whiting/Quantum and Indiana Electrical Workers and oral argument on the motions of Whiting/Quantum and Indiana Electrical Workers was heard on March 28, 2005 (“Oral Argument”). At Oral Argument, the Court expressed its concerns about the motions of Whiting/Quantum and Indiana Electrical Workers. Specifically, the Court stated that Quantum is “going to have transaction causation issues which others are not going to have.”<sup>2</sup> Transcript at 13.<sup>3</sup> Similarly, the Court described Whiting as an “investor four years removed from when the fraud is revealed. And, in light of that, how does he not have serious loss causation issues?” Transcript at 29.

With regard to Indiana Electrical Workers, the Court was concerned that, while under a First-In-First-Out (“FIFO”) analysis, Indiana Electrical Workers had demonstrated that it had sustained a loss, the Court was unsure if Indiana Electrical Workers had also sustained a loss under a Last-In-First-Out (“LIFO”) analysis. *See* Transcript at 15.

As set forth herein, even under a LIFO analysis, Indiana Electrical Workers has sustained a loss on its trading of JAKKS Pacific shares. Indeed, the size of its losses increases substantially when calculated using LIFO. *See* Exhibit A, attached hereto (calculating Indiana Electrical

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<sup>2</sup> As the Court is aware, defendants have submitted intra-day trading in JAKKS stock for October 19, 2004 to the Court. A review of this trading makes clear that JAKKS’s October 19, 2004 early morning press release had virtually the same impact on the price of JAKKS’s stock as did the disclosure of the filing of the WWE lawsuit later in the day. This erases any issue as to whether or not Quantum, a hedge fund that engages in unique trading strategies, bought with knowledge of the adverse news – it did.

<sup>3</sup> References to “Transcript at \_\_\_” are to the Transcript of the Oral Argument held before the Court on March 28, 2005, a copy of which is attached hereto as Exhibit B.

Workers' losses under FIFO and LIFO). For this reason alone, the Court should conclude that there is no need for Indiana Electrical Workers to have a co-lead plaintiff appointed with it.

Furthermore, the Court's previously-stated concerns about Whiting and Quantum will not be remedied by the appointment of Pearlstone and/or Tucker as a co-lead plaintiff. Specifically, Pearlstone, like Whiting, sold his last shares of JAKKS stock long before the disclosure of any fraud (his last shares were sold in July 2003). Similarly, Kenneth J. Tucker's trading patterns are very much like Quantum's since he purchased more than half of his shares of JAKKS on October 19, 2004 – after defendants had already made a partial disclosure of the problems it was having with World Wrestling Entertainment, and then he sold all of his shares on October 19, 2004.<sup>4</sup>

Moreover, Tucker and Pearlstone's attempt to reenter this case at this time should also be disallowed since they have already missed every deadline set out so far by the Court. They first failed to file a motion on time (deadline of February 1, 2005) and then failed to oppose the other motions in a timely manner (deadline of February 8, 2005). The only submission they made is the Seidman Letter – and that was only filed on February 11, 2005. In that letter, Mr. Seidman expresses his support for the motion of Whiting/Quantum and states that he believes that Whiting and Quantum have the largest financial interest of the other movants “and are otherwise adequate and typical.” Seidman Letter at 1. What Mr. Seidman fails to disclose, however, is that the reason he has not opposed the motion of Whiting/Quantum is because both of his clients – Tucker and Pearlstone – are subject to the same unique defenses as Whiting/Quantum. How can Mr. Seidman now come and argue that his clients, who suffer from the same deficiencies as Whiting/Quantum, be

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<sup>4</sup> For the Court's convenience, attached hereto as Exhibit C is a copy of the two press releases issued on October 19, 2004 that relate to this action. The first press release was issued at 3:00 a.m. (before the opening of trading) and the second press release was issued at 3:16 p.m. (shortly before the close of regular trading).

appointed as co-lead plaintiffs? What value would be added by bringing them in to this case (especially since they have no motion before the Court)?<sup>5</sup>

For these reasons, and as set forth in its earlier submissions, Indiana Electrical Workers respectfully requests that the Court grant its motion and appoint it as lead plaintiff to represent the Class and approve of its selection of Lerach Coughlin Stoia Geller Rudman & Robbins LLP to serve as lead counsel.

## II. ARGUMENT

### A. **Indiana Electrical Workers Has Sustained a Loss Both Under FIFO and LIFO and Is Ready, Willing and Able to Serve as Lead Plaintiff**

As set forth in its earlier submissions, Indiana Electrical Workers's reported losses were calculated using a FIFO analysis. Under this approach, the 500 shares that Indiana Electrical Workers held prior to the start of the Class Period were offset against the first 500 shares that were sold during the Class Period. This results in a loss of \$5,443.55.

Under the LIFO analysis, Indiana Electrical Workers' pre-Class Period purchases are excluded from the loss calculation since the most recently purchased shares are presumed to be the first shares sold (in other words, only purchases and sales made during the Class Period are considered). Even under this analysis, however, Indiana Electrical Workers has sustained a loss. Indeed, its loss under this approach increases to \$8,928.80. *See* Exhibit A (attached hereto). Thus, there is no need to appoint any other investor as a co-lead plaintiff as the Indiana Electrical Workers

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<sup>5</sup> In any event, Tucker and Pearlstone's non-committal and half-hearted effort to become lead plaintiff ("I would like our clients to be considered conditionally" and "[I]t is our position that at this time that we believe that Mr. Isquith's clients are the most adequate in terms of the PSLR[A] analysis," Transcript at 36-37) appears to be completely lawyer-driven, which is exactly what the Reform Act was designed to prevent against. *See In re Razorfish, Inc. Sec. Litig.*, 143 F. Supp. 2d 304, 308 (S.D.N.Y. 2001) (Rakoff, J.) (stating that the Reform Act "contemplates that client-driven litigation will replace lawyer-driven litigation.").

also has a loss under LIFO, thereby addressing the Court's concerns at Oral Argument. *See* Transcript at 23 (questioning whether Indiana Electrical Workers had a gain under LIFO).<sup>6</sup>

**B. Pearlstone and Tucker Are Subject to the Same Unique Defenses as Whiting/Quantum**

**1. Pearlstone is an In-and-Out Trader Who Has Not Suffered Any Harm As a Result of the Alleged Fraud**

Pearlstone made only one purchase of JAKKS stock in July 2003 and sold all of those shares that he purchased on the very next day. As such, he has not held any shares of JAKKS since July 2003 and has not been harmed by defendants' actions. *See* Memorandum in Further Support of The Motion of Indiana Electrical Workers For Appointment As Lead Plaintiff And For Approval Of Selection Of Lead Counsel and in Opposition to the Competing Motion, dated February 8, 2005, at 3-5 for a full discussion of this issue.

**2. Tucker Purchased the Majority of his Shares After the First Disclosure By Defendants and May Not Have Been Holding Any Shares After the Second Disclosure by Defendants**

Similar to Quantum, Tucker purchased and sold the majority of his shares on October 19, 2004. Those shares were certainly purchased after a partial disclosure of the problems at JAKKS – and very possibly after the second disclosure near the end of the trading day. Accordingly, as a result of the timing of his purchases, Tucker will be subject to unique defenses and is an inadequate lead plaintiff. *See In re Cardinal Health, Inc. Sec. Litig.*, 2005 U.S. Dist. LEXIS 1431, at \*42 (S.D.

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<sup>6</sup> It is Indiana Electrical Workers' understanding that the Court's primary interest in requesting additional information about its loss calculations was the Court's concern that Indiana Electrical Workers may have had a gain on its trading. As set forth above, even under a LIFO analysis, Indiana Electrical Workers has sustained a loss. Accordingly, we respectfully submit that the Court need not look at any other plaintiffs to serve as co-lead plaintiffs, especially those that do not have any pending motions for lead plaintiff, since the Court's concerns about Indiana Electrical Workers have been fully addressed.

Ohio Jan. 26, 2005) (“The timing of New Jersey's purchases undermines any causal nexus between the Defendants' alleged misrepresentation and the resulting injury”). A more complete discussion of this issue can be found at Memorandum in Further Support of The Motion of Indiana Electrical Workers For Appointment As Lead Plaintiff And For Approval Of Selection Of Lead Counsel and in Opposition to the Competing Motion, dated February 8, 2005, at 5-7.<sup>7</sup>

### III. CONCLUSION

For all the foregoing reasons, and as set forth in its earlier submissions and at the Oral Argument, Indiana Electrical Workers respectfully requests that the Court: (i) appoint Indiana Electrical Workers as Lead Plaintiff in the Action; (ii) approve its selection of Lerach Coughlin as Lead Counsel; and (iii) grant such other relief as the Court may deem just and proper.

DATED: April 4, 2005

LERACH COUGHLIN STOIA GELLER  
 RUDMAN & ROBBINS LLP  
 SAMUEL H. RUDMAN (SR-7957)  
 DAVID A. ROSENFELD (DR-7564)  
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 \_\_\_\_\_  
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[Proposed] Lead Counsel for Plaintiffs

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<sup>7</sup> At the Court's suggestion, counsel for Indiana Electrical Workers attempted to resolve the issue of which class members would serve as lead plaintiff, but was unable to reach an agreement with the other plaintiffs.

[illegible]



		<b>Shares</b>	<b>Share</b>	<b>Total</b>		<b>Shares</b>	<b>Share</b>	<b>Total</b>	<b>Total</b>
<b>Name</b>	<b>Date</b>	<b>Purchased</b>	<b>Price</b>	<b>Cost</b>	<b>Date</b>	<b>Sold</b>	<b>Price</b>	<b>Proceeds</b>	<b>Gain (Loss)*</b>
Indiana Electrical Workers Pension Trust Fund IBEW	07/07/2003	1,100	\$13.31	\$14,636.60	07/28/2003	500	\$11.63	\$5,817.00	
Indiana Electrical Workers Pension Trust Fund IBEW	07/08/2003	400	\$13.35	\$5,338.40	07/30/2003	500	\$11.41	\$5,703.00	
Indiana Electrical Workers Pension Trust Fund IBEW	07/11/2003	900	\$13.70	\$12,330.00	07/31/2003	500	\$11.44	\$5,720.50	
Indiana Electrical Workers Pension Trust Fund IBEW	07/11/2003	1,100	\$13.79	\$15,169.00	08/11/2003	500	\$10.27	\$5,137.00	
Indiana Electrical Workers Pension Trust Fund IBEW					08/11/2003	400	\$10.68	\$4,272.40	
Indiana Electrical Workers Pension Trust Fund IBEW					08/13/2003	600	\$10.16	\$6,097.80	
Indiana Electrical Workers Pension Trust Fund IBEW					held	500	\$18.57	\$9,282.75	
<b>Movant's Total</b>		<b>3,500</b>		<b>\$47,474.00</b>		<b>3,500</b>		<b>\$42,030.45</b>	<b>(\$5,443.55)</b>
*For shares held at the end of the class period, damages are calculated by multiplying the shares held by the average share price during the 90 calendar days after the end of the class period. The price used is \$18.57 as of December 31, 2004.									
**Using the FIFO (First In First Out) methodology, the first 500 shares sold were offset against the opening position									
Opening position of 500 shares.									
Fifoed Sales	07/24/2003	500	\$11.60	\$5,797.50					
<b>Total</b>		<b>500</b>		<b>\$5,797.50</b>					

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1 UNITED STATES DISTRICT COURT  
1 SOUTHERN DISTRICT OF NEW YORK

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2  
3 IN RE JAKKS PACIFIC, INC.  
3 SHAREHOLDERS CLASS ACTION 04 Civ. 8807  
4 LITIGATION

4  
5 -----x

5  
6 March 28, 2005  
6 2:30 p.m.

7  
7 Before:

8  
8 HON. KENNETH M. KARAS

9  
9 District Judge

10  
10 APPEARANCES

11  
11 LERACH COUGHLIN STOIA GELLER RUDMAN & ROBBINS LLP  
12 Attorneys for Indiana Electrical Workers  
12 BY: DAVID A. ROSENFELD

13  
13 WOLF HALDENSTEIN ADLER FREEMAN & HERZ LLP  
14 Attorneys for Quantum  
14 BY: FRED T. ISQUITH  
15 GUSTANO BRUCKNER

16  
16 MILBERG WEISS  
16 Attorneys for Jonco and Tucker Group  
17 BY: PETER E. SEIDMAN

17  
18 FEDER KASZOVITZ ISAACSON WEBER SKALA BASS & RHINE LLP  
18 Attorneysf for  
19 BY: MURRAY L. SKALA  
19 JONATHAN HONIG

20  
20 SKADDEN ARPS SLATE MEAGHER & FLOM LLP  
21 Attorneys for Jakks  
21 BY: JONATHAN J. LERNER  
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24  
25  
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1 (Case called)

2 (In open court)

3 MR. ROSENFELD: David Rosenfeld on behalf of Indiana  
4 Electrical Workers.

5 MR. ISQUITH: Fred Isquith from Wolf Haldenstein New  
6 York on behalf of Quantum and others. And this is my colleague  
7 Gustano Bruckner.

8 MR. SEIDMAN: Good afternoon. Pete Seidman with  
9 Milberg Weiss on behalf of the Tucker Group.

10 THE COURT: Good afternoon.

11 MR. LERNER: Jonathan Lerner, Skadden Arps, for  
12 defendants. With me is my partner Michael Greunglas and my  
13 partner Maura Grinalds, and Marco Argentieri down on the end.

14 MR. SKALA: Murray Skala, attorney for the defendants,  
15 from Feder Kaszovitz, and my colleague Jonathan Honig at the  
16 other end.

17 THE COURT: Good afternoon.

18 Well, I guess the back seat is the front row to this  
19 show, is that right? Nobody in the back has a position on who  
20 ought to be lead plaintiff or lead plaintiff's counsel, is that  
21 right?

22 MR. LERNER: That's right, your Honor.

23 THE COURT: All right. I have had a chance to review  
24 the voluminous materials that have been submitted on behalf of  
25 the two proposed lead plaintiff groups on behalf of the Quantum

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1 group and of course on behalf of the IBEW.

2 My take on this, having read the submissions and  
3 having read the case law, is that I don't think anybody has the  
4 ideal facts to back this up, and so I do have some questions,  
5 and I think I may need some additional information. I don't  
6 know who is going to speak on behalf of the Quantum group. Mr.  
7 Isquith, is it going to be you?

8 MR. ISQUITH: Yes, your Honor.

9 THE COURT: Let's start with Quantum for a second. My  
10 understanding, in your submission, what you admit to is that  
11 Quantum purchases and sells all the shares in Jakks on the 19th  
12 of October, is that right?

13 MR. ISQUITH: That's correct.

14 THE COURT: All right. And at 3 a.m. Jakks issues its  
15 press release. I assume that's 3 a.m. Eastern Time?

16 MR. ISQUITH: No, that's incorrect.

17 THE COURT: All right.

18 MR. ISQUITH: Our client purchases its stock prior to  
19 the issuance of the notice, as best as we know, and sells it  
20 afterwards.

21 THE COURT: You say the notice. The notice of what?

22 MR. ISQUITH: The press release.

23 THE COURT: All right. They certainly buy and sell  
24 before WWE files the action that I have before me, is that  
25 right?

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1 MR. ISQUITH: Of course.

2 THE COURT: OK. But you are also taking the view that  
3 your client, that Quantum buys and sells before the press  
4 release comes out?

5 MR. ISQUITH: No, no. No, your Honor.

6 THE COURT: That's my point.

7 MR. ISQUITH: As best as we know -- we could  
8 probably -- as best as we know, Quantum purchases prior to the  
9 press release coming out on the earnings and sells as the  
10 market drops. It sells as the stock comes down.

11 THE COURT: So when is it, under your version of the  
12 facts, the press release is issued?

13 MR. ISQUITH: We believe it was issued sometime in the  
14 afternoon, towards the close of the market.

15 THE COURT: So what's the 3 a.m. thing that I read on  
16 the press release?

17 MR. ROSENFELD: I think Mr. Isquith is confusing the  
18 two press releases. There was a press release in the early  
19 morning hours and then later on on the 19th shortly before the  
20 close of the market.

21 THE COURT: I am talking about the one where there is  
22 this rosey earnings discussion and at the end, oh, by the way,  
23 we are in some discussions with WWE, we did some fraudulent  
24 stuff and they may sue us, that press release. That comes out  
25 at 3 in the morning on the 19th. All right? Quantum buys

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1 after the 3 a.m. press release where Jakks announces that there  
2 are some discussions, as they phrase it, but they at least  
3 admit that the discussions may result in litigation. Right?

4 MR. ISQUITH: That's the early morning before the  
5 market opens press release.

6 THE COURT: Right. And there is a statement I believe  
7 in your brief where the price of Jakks remains flat. And I  
8 have representations from IBEW that the stock price loses about  
9 a quarter of its value almost instantly that morning of the  
10 19th.

11 MR. ROSENFELD: Your Honor, I have a chart.

12 THE COURT: That would be very helpful. Have you  
13 shown this to Mr. Isquith?

14 MR. ROSENFELD: Of course.

15 THE COURT: The record should reflect a color chart.

16 The chart that I have shows that it says prior to 1  
17 a.m.

18 MR. ROSENFELD: Bloomberg had it as midnight, one  
19 version of Bloomberg, which is really 3 a.m.

20 THE COURT: Before the market opens.

21 MR. ISQUITH: Before the market opens.

22 THE COURT: So Jakks makes this announcement, and at  
23 least as of the close on the 18th the stock is trading  
24 somewhere around 24 it looks like. Is that right?

25 MR. ISQUITH: That's correct, according to this chart.

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1 THE COURT: According to this chart. Now, what the  
2 chart doesn't tell me for sure -- maybe somebody can enlighten  
3 me -- what happens to the stock at 9:31 on the morning of the  
4 19th? Let me ask this.

5 MR. ISQUITH: I'm not certain.

6 THE COURT: What happens between when the market opens  
7 and Quantum buys the shares it buys?

8 MR. ISQUITH: We're not certain, but it clearly has  
9 fallen since the close, so one must assume it has dropped in  
10 price.

11 THE COURT: All right. But what time of the day did  
12 Quantum make its purchase?

13 MR. ISQUITH: We're not certain. We believe it was in  
14 the a.m., but I'm not certain.

15 THE COURT: All right.

16 MR. ISQUITH: And then there is another press release.

17 THE COURT: And then there is another press release  
18 that comes out at what time?

19 MR. ISQUITH: Towards the close of the market.

20 THE COURT: That says what?

21 MR. ISQUITH: Basically it says we have bigger  
22 problems than anybody realized, and then the market really  
23 starts dropping.

24 THE COURT: Because also at the close is when WWE  
25 files its lawsuit. I think we are all in agreement on that.

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1 The lawsuit doesn't get filed until after the bell, right?

2 MR. ISQUITH: That's correct.

3 THE COURT: All right. Then what happens to the  
4 stock --

5 MR. ROSENFELD: It was disclosed right before the end  
6 of the day.

7 MR. ISQUITH: And they don't file until the next day.

8 MR. LERNER: I'm informed by Feder Kaszovitz it was  
9 filed at one o'clock in the afternoon.

10 THE COURT: On the 19th. All right.

11 Now when the public knew about that would be a  
12 different story.

13 MR. SEIDMAN: It was not publicized until after the  
14 market closed on the 19th.

15 MR. ROSENFELD: I think it was a little before the  
16 end. Close.

17 MR. SKALA: I don't think that that's -- WWE  
18 immediately issued a release in the afternoon.

19 MR. ROSENFELD: That's correct.

20 MR. SKALA: And I believe so did Jakks Pacific, before  
21 the close of the market. I think that WWE probably issued its  
22 release simultaneously with the issuance of the complaint.

23 THE COURT: All right.

24 MR. SKALA: So I think by 1 o'clock the news was  
25 already extant that the litigation had started.

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1 THE COURT: All of this jumping up and down from all  
2 corners, I need some more information. This just highlights  
3 that.

4 There are a couple of other things I am going to need.  
5 I am keenly aware of what the statute says and this should have  
6 been done within 60 days, but since I need all the information  
7 from all the interested would-be lead plaintiffs, I don't think  
8 there is any prejudice to getting some additional information  
9 that I think can be obtained fairly expeditiously.

10 It appears as though at a minimum we can all agree  
11 that Quantum makes its purchase after the first press release,  
12 which is a fairly ominous press release. I will grant you it  
13 doesn't say we've been sued. I will grant you it doesn't say  
14 that the company is about to lose X percent of its earnings or  
15 anything like that, but it certainly is a very severe warning  
16 shot that there is a storm on the horizon. Even after that is  
17 when your client purchases.

18 So in looking at this -- and I recognize that I am  
19 supposed to look at Rule 23 both in determining whether or not  
20 you get the rebuttable presumption and also whether or not the  
21 presumption can be rebutted. And Judge Becker has that very  
22 useful analysis in his case in the Third Circuit.

23 In any event, when you look at this from the  
24 standpoint of assuming for the movement you've got a financial  
25 loss that you can assert here, and it's a couple hundred

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1 thousand dollars, how is it that you get by the unique defense  
2 problem where you have a reliance issue? I mean you have a  
3 transaction causation issue, do you not?

4 MR. ISQUITH: No.

5 THE COURT: Tell me why.

6 MR. ISQUITH: Because that press release clearly  
7 doesn't bring the market into knowledge. It's the second press  
8 release that does.

9 THE COURT: How do you explain the drop in the price?

10 MR. ISQUITH: Well, that doesn't mean it's the  
11 greatest press release in the world, your Honor.

12 THE COURT: But it's a press release.

13 MR. ISQUITH: But it also doesn't mean that all the  
14 news is out. Indeed, your Honor, if that were correct you  
15 would have to cut the class period off earlier than even any of  
16 the parties have done so, because then you are saying the news  
17 is out.

18 THE COURT: No, because I think the time frame we are  
19 talking about here and everybody agrees ends on the 19th.

20 MR. ISQUITH: No. We all agree it ends at the close  
21 of business on the 19th.

22 THE COURT: OK. Well, I will grant you that nobody  
23 has delineated for me a certain hour of the day on the 19th,  
24 but the class period has been -- everybody has defined it by at  
25 least a definition of a day as October 19.

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1 MR. ISQUITH: And if the news comes out at 1 o'clock  
2 in the morning and your Honor is convinced -- which I urge your  
3 Honor not to be convinced --

4 THE COURT: I'm not convinced of anything. Wait.  
5 Wait. The whole purpose of this is to have argument, and I'm  
6 trying to sort this out. I have imperfect information. I  
7 haven't reached any conclusions -- let me underscore that --  
8 and I am not making any fact findings. I am trying to do what  
9 you are supposed to do in oral argument, which is play devil's  
10 advocate as to your position. So go ahead.

11 MR. ISQUITH: If the class period ends with the  
12 announcement, then the close of business on the 18th would be  
13 the end of the class period, which no one urges here.

14 THE COURT: But Quantum is in a unique situation here  
15 at least among the three, because you buy and sell after the  
16 first press release, which you have to admit certainly doesn't  
17 suffer from so much vagueness that the market took it as  
18 neutral news.

19 Because at least what's been represented to me, the  
20 price drops that day, and it would seem as though the only  
21 event that would precipitate that drop would be the news in the  
22 release that says we've got problems with WWE.

23 And certainly, while I agree it's not as concrete as a  
24 lawsuit, the release does portend the possibility of a lawsuit,  
25 predicts it accurately, as it turns out, within 12 hours. So

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1 forgetting the class period for a minute, tell me why you don't  
2 have a reliance issue.

3 MR. ISQUITH: Because, your Honor, the full story does  
4 not come out until the second press release. And I think all  
5 plaintiffs here agree on that. The question of whether this is  
6 unique or not is, with all due respect to the court, you have  
7 to examine the word "unique". This is not a unique defense.  
8 This would be a defense presumably that would be available or  
9 not available to everyone who purchased prior to the last press

10 release and after the first.

11 Our client -- the market was, we believe, not fully  
12 advised and informed, but from the trading pattern it does not  
13 appear to have been fully advised or informed. They were  
14 looking at the earnings release. It was only later that the  
15 information concerning the lawsuits and the other problems  
16 began to be absorbed in the market.

17 THE COURT: You keep saying fully advised. I am  
18 wondering whether that's the test here. Because clearly the  
19 market had a reaction, had a pretty strong reaction to the news  
20 that was in the press release. And while the market didn't  
21 know for sure the allegations that WWE would make, the market  
22 certainly took the news in the press release seriously enough  
23 to chop the price significantly. Put it this way, if the press  
24 release comes out on October 19th of '04, you don't think for  
25 purposes of statute of limitations that wouldn't be enough for

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1 inquiry notice?

2 MR. ISQUITH: It might be.

3 THE COURT: So if it's enough for inquiry notice, why  
4 wouldn't it be enough for at least -- unique to your client as  
5 to the other plaintiffs that I have had presented as possible  
6 lead plaintiffs, it is unique because you are the only one in  
7 this who bought and sold after this ominous press release.

8 MR. ISQUITH: Well, the word unique, your Honor,  
9 suggests -- I don't mean to debate with you -- the word unique  
10 suggests something unique to this particular purchase that

11 doesn't exist for the rest of the class, anybody else in the  
12 class or in the class generally.

13 The broader answer to your question is just because  
14 there are things out there does not mean that people who  
15 purchased at that time were advised or fully advised of the  
16 problem. And that's really the test.

17 With all due respect, your Honor, you are confusing  
18 two different questions that the law asks.

19 THE COURT: Tell me what questions I should ask then.

20 MR. ISQUITH: The question that deals with inquiry  
21 notice --

22 THE COURT: Look, I was using it by way of analogy. I  
23 get the difference. I'm talking about the inquiry that needs  
24 to be made for these purposes. And one of the things -- even  
25 assuming I look at the adequacy and typicality question after

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1 you are presumed to be the lead plaintiff, based on the amount  
2 of loss that you have suffered here, even assuming I ignore the  
3 sort of third component of the threshold question, you are in a  
4 different situation than certainly IBEW and presumably others

5 who bought before that early a.m. press release --

6 MR. ISQUITH: Sure.

7 THE COURT: -- who can at least argue they bought  
8 based on a fraud in the market, that the stock was artificially  
9 inflated, they bought because they didn't know or didn't have  
10 any reason to know about the problems with WWE.

11 Your client can't make that claim. Your client is  
12 going to have -- separate from any problems anybody else would  
13 have in terms of loss causation -- you are going to have  
14 transaction causation issues which others are not going to  
15 have.

16 MR. ISQUITH: For the moment I wish to pass on that,  
17 because I disagree with your Honor.

18 THE COURT: But tell me why. Tell me why. Tell me  
19 why.

20 MR. ISQUITH: Because, your Honor, if the information  
21 is not out there, then my client does not have transaction  
22 causation problems. There is a whole series of cases. The  
23 fact that information differs throughout a class period does  
24 not mean that people are not within a single class of misled  
25 shareholders until the news is out.

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1           And to continue my thought, were it a fact that you  
2       were going to segment this class between the notices, then of  
3       course it's not IBEW that steps into the shoes of the next most  
4       adequate class member. It's Mr. Seidman's client that steps  
5       into those shoes.

6           THE COURT: We may be heading there. I may agree with  
7       you. Right?

8           MR. ISQUITH: OK? Because assuming you were going to  
9       do that -- which I urge you not to do -- then what the law says  
10      is, well, you look at the next person with the loss to fill  
11      those shoes. We do not believe, with all due respect -- we  
12      believe that notice was not sufficient to put the class or  
13      shareholders who purchased during that day on full notice and,  
14      therefore, they have both transactional reliance and they have  
15      loss causation.

16          THE COURT: All right. Mr. Rosenfeld, you have been  
17      standing there patiently for a while.

18          MR. ROSENFELD: Just to comment on that last point,  
19      Mr. Seidman currently does not have a motion pending before the  
20      court. After his initial withdrawal, he never subsequently  
21      filed a motion.

22          THE COURT: I'm fully aware of that. But, you know,  
23      the problem is I didn't think any of the three -- and even if I  
24      group Whiting and Quantum -- are clean. And I think that to  
25      the extent that I'm thinking about your suggestion, cobbling

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1 together coleads, I may hear from Mr. Seidman. Some of the  
2 pluses his client brings makes up for some of the minuses some  
3 of the others bring. But since you're standing up, let me ask  
4 you this. Your client has got a whopping \$5,000 loss at best,  
5 and that's assuming we go with FIFO. And the cases vary on  
6 whether or not that's appropriate. I mean there is a  
7 forecaster test, there is FIFO. At the end of the day can you  
8 tell me at the end of the day if you did anything with LIFO?

9 MR. ROSENFELD: I have not calculated according to  
10 LIFO.

11 MR. ISQUITH: You have it the other way around. They  
12 should have done it -- again, I am sorry to interrupt.

13 THE COURT: Look --

14 MR. ISQUITH: If they had properly used FIFO, they  
15 have a loss -- excuse me -- a gain. If they properly used  
16 LIFO.

17 First in and first out, they didn't calculate it  
18 properly and they never calculated it by LIFO. Had they done  
19 that, maybe they would have a gain.

20 MR. ROSENFELD: We did properly calculate it by FIFO.  
21 My client was holding 500 shares before the start of the class  
22 period, and he continues to hold 500 shares.

23 THE COURT: I have to say I thought it was more of a  
24 LIFO issue. Tell me what's deficient about the FIFO.

25 MR. ISQUITH: The problem is as follows. They have

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1 500 shares coming into the class period. One of the first ones  
2 out when they sell it -- the first ones out when they sell them  
3 are the ones they had beforehand. On those shares, because the  
4 stock was inflated, they sold inflated stock, they gained.

5 You have to count that gain, the benefit they gained  
6 from the fraud. So they sell stock that they hold beforehand,  
7 at the end of the day they still hold 500 shares, but when all  
8 those transactions are netted out they actually have gain, not  
9 a loss.

10 You know, you have pointed out that this union of  
11 union trustees who have five or \$6,000 loss at best, which is  
12 still less, by the way, than my second client, bring this  
13 action and presume to sit as fiduciaries and pay enormous  
14 attention to this lawsuit. And another question that your  
15 Honor has to ask himself -- and I am sure your Honor has asked  
16 it -- is with even a \$6,000 loss, assuming that's what it is,  
17 what are these fiduciaries, who have all these other things on  
18 their plate, what are they doing with this lawsuit when they  
19 have so much else and so many other lawsuits and so many other  
20 things to contend with?

21 THE COURT: I'm trying to find out whether there is  
22 even a loss, because I think maybe it's small change for IBEW.  
23 Whether it's a 5,000 loss or 1,000 gain, I am just trying to  
24 address your specific objection to their claim that they even  
25 lost here. That's what I'm trying to get to the bottom of. Go

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1 ahead.

2 MR. ROSENFELD: The way we calculated the losses,  
3 which as Mr. Isquith just presented it, we do have a loss, I  
4 mean we have asked for him to show us a copy of his  
5 calculation. We have not seen that. If you could provide us  
6 that, we would be happy to respond. But he just threw out a  
7 number in the papers, and we could not back into that number,  
8 so we don't understand how he arrived at that figure. But it  
9 is still our position that we have a \$5,000 loss.

10 THE COURT: All right. Based on FIFO.

11 MR. ROSENFELD: Correct.

12 THE COURT: You haven't done a LIFO analysis.

13 MR. ROSENFELD: No.

14 THE COURT: All right. Now, what about the point  
15 that, you know, \$5,000 is a lot of money in some respects but  
16 in this type of litigation and representing the kind of client  
17 you do, what's the sweat off their nose over \$5,000? Why are  
18 they someone who is going to represent the class vehemently?

19 MR. ROSENFELD: This is a long-term client of the firm  
20 which is involved in other cases as well in which they have  
21 larger losses and some of them have smaller losses. Their  
22 board of trustees has authorized the litigation. They review  
23 each case on the merits, and they think it's a strong case on  
24 the merits. They think based on that they want to recover  
25 their money.

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1 THE COURT: So they are doing you a favor?

2 MR. ROSENFELD: Not doing us any favor.

3 THE COURT: I don't understand. They are a long-term  
4 client of the firm's, and they are willing to go along with  
5 this as just kind of the way you described it to me.

6 MR. ROSENFELD: I'm saying this is a client who  
7 understands these types of cases, and they understand when  
8 there is a serious fraud involved, and they feel this is a  
9 pretty strong case on the merits, and that's why they want to  
10 pursue it.

11 THE COURT: It's a strong case on the merits, but it's  
12 a strong case that even if it's a slam dunk they get \$5,000.  
13 When all is said and done they get \$5,000.

14 MR. ROSENFELD: When you are have been defrauded you  
15 tend to want to pursue something against that.

16 THE COURT: Sure, I understand that in the abstract.  
17 But, you know, if you're a multimillionaire and you drop \$20 on  
18 the street, are you going to go back and look for it at two in  
19 the morning? You know, there is something to the fact that  
20 \$5,000 to IBEW is not the same as \$500,000 to IBEW, and it's  
21 not the same as \$5,000 to say a Whiting.

22 So why are they going to vigorously pursue this given  
23 that in relative terms this is not the biggest judgment on  
24 their to-do list?

25 MR. ROSENFELD: That's correct, it is not the largest

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1 amount of money that they've lost in other cases, but they  
2 understand their fiduciary obligations, and institutional  
3 investors have routinely stepped into these kinds of cases.  
4 And we represent institutional investors in other cases with  
5 smaller losses, as do other firms. Institutional investors  
6 have become aware of their fiduciary obligations to  
7 representing the class, and especially when there are no other  
8 institutional investors that have stepped in to adequately  
9 represent the class. They feel it's their duty to step in and  
10 fight for the shareholders.

11 THE COURT: What about Mr. Isquith's point that the  
12 class period has been misdefined, that it should be cut off at  
13 October 18th? If that press release is --

14 MR. ROSENFELD: Mr. Isquith said it should be cut off  
15 October 18th? That would cut off his clients.

16 MR. ISQUITH: That was the logic of your Honor's  
17 argument, not mine. What I said, your Honor, is if you  
18 followed your Honor's question to where it was going, you would  
19 cut the class period off, which none of the plaintiffs urge --

20 THE COURT: Well --

21 MR. ISQUITH: -- including us.

22 THE COURT: But none of the plaintiffs are in your  
23 shoes, because they at least bought before the press release  
24 came out.

25 MR. ROSENFELD: The majority of the courts that have

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1 considered that issue of investors who purchased after partial  
2 disclosure, such as the Enron case and in that case the court  
3 disqualified the presumptive lead plaintiff there who had the  
4 larger financial interest.

5 THE COURT: That's why I'm asking Mr. Isquith all  
6 these questions. I read the cases. I understand what they  
7 say. And I understand Mr. Isquith's point, that, you know,  
8 we're not here to try the case, but it certainly does stand  
9 out, Mr. Isquith, as an issue that Quantum has that nobody else  
10 has. We will get to Whiting in a minute, because there is a  
11 whole separate set of issues there. But it does seem as  
12 though, at least with the people who have formally moved to be  
13 lead plaintiff, you are in that unique position.

14 MR. ISQUITH: I hear you. I'm not going to repeat  
15 what I said.

16 THE COURT: Is the Enron case wrongly decided?

17 MR. ISQUITH: Enron case is a very odd decision.

18 THE COURT: That's a yes.

19 MR. ISQUITH: That is a yes. And to go into the Enron  
20 decision is to go into a number of things. If you really want  
21 me to --

22 THE COURT: Talk to me.

23 MR. ISQUITH: Enron is a very interesting situation.

24 THE COURT: I am here to work this out.

25 MR. ISQUITH: And no one worked on Enron candidly more

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1 than Mr. Lerach's firm.

2 Enron starts, as I understand it, with the Lerach firm  
3 representing client A. Lo and behold in comes -- and, by the  
4 way -- and I have said this, and I will say it today, and I  
5 have said it privately -- no one did a better job in developing  
6 that case for plaintiffs firm than Bill Lerach, and that's a  
7 very, very important thing to understand about the Enron case.

8

9 Bill goes out there. Bill's firm goes out there and  
10 before they become lead plaintiff and lead counsel they dig in  
11 and they do the kind of job that plaintiffs lawyers should be  
12 doing but usually don't have the capital or incentive to do.

13 Lo and behold in comes the second plaintiff with a  
14 considerable loss. Lerach's firm then goes out and gets client  
15 C -- and I no longer remember what the names of the plaintiffs  
16 are -- with a very considerable loss, a very considerable loss,  
17 the difference being insignificant in the real world of money  
18 between the first contestant and the second client.

19 What really goes on in Enron is the judge is saying  
20 here is a firm -- and you can read the opinion -- that's done  
21 all this work, there is an insignificant difference between the  
22 plaintiffs, we're going to appoint the lawyer and the plaintiff  
23 who has done all this work. That's how you explain Enron, and  
24 that's what happened there. It was a terrific job they did.

25 THE COURT: I'm moved to tears.

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1 MR. ROSENFELD: I'm not going to dispute that, your  
2 Honor.

3 MR. ISQUITH: Make my day.

4 MR. ROSENFELD: But, your Honor, there are many  
5 findings in the case as to why our clients were more  
6 appropriate to serve as the plaintiffs. In addition, Judge  
7 Harmon pointed out this additional fact, that it was the  
8 Florida State Board of Administration in that case which had  
9 purchased Enron stock after certain disclosures came out about  
10 problems existing in the company.

11 THE COURT: It's not that the market is fully  
12 informed, but there are certainly alarms going off.

13 MR. SEIDMAN: I am speaking actually in my capacity as  
14 a supporter of Mr. Isquith's clients in Quantum Equity. I  
15 think at the risk of digressing, I believe that the discussion  
16 of the Enron case and some of the other matters that have been  
17 raised here brings us far afield of the type of analysis that  
18 is required by the PSLRA, which is really in some ways quite a  
19 bit simpler than this discussion would suggest.

20 The PSLRA says that the court shall appoint the movant  
21 with the largest financial interest in the litigation who is  
22 otherwise adequate and typical.

23 THE COURT: You know what, I thought that's what we  
24 were doing.

25 MR. SEIDMAN: I don't mean any disrespect by this, but

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1 I think the first step of this is determining which client has  
2 the largest financial interest in this case, and I would agree  
3 that this court does not have sufficient information to really  
4 make that determination, because in this district courts most  
5 often determine financial interest using the type of  
6 analysis -- either a LIFO or net net analysis -- and there is  
7 nobody among the movants that has really presented that  
8 analysis.

9 And I think it's important in this case because if you  
10 were persuaded for other reasons to appoint the IBEW as lead  
11 plaintiff, it would create a big problem down the road if you  
12 were to find that in fact under the financial interest  
13 calculation endorsed by courts in this District they actually  
14 made money.

15 So I think as an initial matter if your Honor is going  
16 to require additional information -- which I think perhaps it  
17 should under these circumstances -- then the first thing it  
18 should require is an analysis of the relative financial losses  
19 of the movants on a net net basis, as have other courts in this  
20 District that have decided lead plaintiff motions in major,  
21 major securities litigations. OK, so that's number one.

22 THE COURT: Look, I have already said I'm hearing  
23 about these heroic efforts in Enron, and I feel hurt we haven't  
24 seen anything like that here. There is a lot of information,  
25 all kidding aside, and I'm looking through these papers and I'm

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1 getting one-page spread sheets that don't tell me very much.  
2 And, Mr. Seidman, I couldn't agree with you more, and I am  
3 going to set a rigorous schedule to get complete information  
4 that I think is essential to applying exactly what the statute  
5 requires me to apply in figuring out who is most appropriate.  
6 Go ahead, Mr. Seidman.

7 MR. SEIDMAN: I guess my second point is that with  
8 respect to the adequacy and typicality requirements, I believe  
9 that the court is correct in examining the timing of Quantum's  
10 purchases and sales, because the PSLRA requires a prima facie  
11 showing of adequacy and typicality, and here we have on the  
12 face of the papers a trading pattern that perhaps raises  
13 questions on their face about the adequacy and typicality of  
14 Quantum.

15 However, I think that facially the issue is properly  
16 resolved in favor of Quantum Equities for a couple of reasons.  
17 First for the reasons that Mr. Isquith has already put forward.

18 The second thing I would note is that the disclosure  
19 in the early hours of the 19th is quite a bit different --  
20 assuming that it can be called a disclosure, by the way -- the  
21 press release is quite a bit different. It says that Jakks and  
22 Worldwide Wrestling were having a dispute over how these  
23 licenses were obtained, in that if the dispute were not  
24 resolved then there would be litigation. OK?

25 Now, I agree it's not a market neutral statement, but

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1 it's a fairly tepid one.

2 THE COURT: But if it's tepid, why did the stock drop  
3 like a rock?

4 MR. SEIDMAN: I would point out, just looking if at  
5 nothing else the chart that Mr. Rosenfeld provided, that the  
6 drop was, I believe, just as great after, you know, upon  
7 release of the second release.

8 THE COURT: Well, actually I don't think the chart can  
9 be read with that sort of hour-by-hour precision. I don't  
10 believe it was meant to be.

11 MR. ROSENFELD: No, it's not.

12 MR. SEIDMAN: I would say at the least it's something  
13 we should be providing additional information on, because I  
14 believe you can get -- provided not too much time has  
15 elapsed -- that you can get real-time or close to real-time  
16 stock quotes.

17 But I would say that the second disclosure, where it  
18 becomes clear that this is a RICO action, it subjects the  
19 company to treble damages, that there is a widespread elaborate  
20 scheme pled. I mean the quality of this disclosure is very  
21 different than the initial disclosure, and I think that Mr.  
22 Isquith has made the other arguments. I mean there are people  
23 who bought on the morning of the 19th and sold after that  
24 second announcement.

25 THE COURT: It's called shorting. I have a hedge fund

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1 here that's buying after this press release that says, for the  
2 record, if the discussions with WWE and THQ are not  
3 satisfactory concluded, the company anticipates that litigation  
4 is likely to commenced by WWE, challenging the validity of the  
5 licenses and seeking compensatory and punitive damages, in  
6 which event the company intends to vigorously defend itself.

7 All that happened is that the lawsuit they said likely  
8 was going to be brought was brought.

9 MR. SEIDMAN: I believe if you parse that, with all  
10 due respect, it says if the discussions are not successful a  
11 lawsuit will likely be brought. I would say there are two  
12 conditions that have to be met.

13 THE COURT: And the market woke up and read that and  
14 brushed aside that little typical sort of it's all rosey but if  
15 it's not it's really going to hell, and that's what happened,  
16 that's why the stock dropped.

17 MR. SEIDMAN: I would agree.

18 MR. ISQUITH: That I assume is rhetorical.

19 THE COURT: Yes.

20 MR. ISQUITH: Thank you.

21 THE COURT: I appreciate you asking that question.  
22 I'm happy to answer it.

23 MR. ISQUITH: The record can sometimes be very cold.

24 THE COURT: Go ahead.

25 MR. SEIDMAN: I would think we would have to look a

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1 little more closely about the way the stock moved during this  
2 period.

3 THE COURT: I agree.

4 MR. SEIDMAN: And with respect to Quantum, they may or  
5 may not be a hedge fund, but the fact is that someone could  
6 very reasonably have read that release in the morning, have  
7 determined that there was some bad news about the stock and  
8 decided that likely nothing would come of it, and seen it as a  
9 buying opportunity and purchased them, and then was  
10 disappointed when the certainty was revealed. That would not  
11 be an irrational purchase. I could see myself doing something  
12 like that.

13 THE COURT: And you know what, that's why you're a  
14 lawyer, and a very good one, but a lawyer nonetheless.

15 MR. ROSENFELD: I think Quantum already conceded it is  
16 a hedge fund and engages in sophisticated trading activities.

17 THE COURT: Look, I think it's very important that  
18 lawyers who have done a very good job of making legal arguments  
19 provide me with some more facts, because I do think you,  
20 Mr. Rosenfeld, have got to do a detailed analysis using  
21 different methods, not just the FIFO method you chose to use,  
22 but to use LIFO, as well as the sort of four-factor test that  
23 other courts have used, and tell me how much IBEW lost here.  
24 Because I think at best right now you are looking at a \$5,000  
25 loss and at worst you may be looking at a gain. And of course

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1 that's relevant here. I think everybody needs to figure out  
2 what happened to the stock, and I assume that's not something  
3 that's hard to get.

4 MR. ROSENFELD: It is a little difficult past 30 days  
5 to get intraday trading. We are going to endeavor to try that.

6 THE COURT: Then I think you should try hard, because  
7 I have heard about all the Enron efforts that you all made, so  
8 the bar is very high now. The expectations are very high. But  
9 I think it's important because I think it potentially is very  
10 problematic for Quantum to have bought after this news is  
11 released -- which the market, at least from what I've been  
12 told, treated with great concern -- and it certainly goes to  
13 transaction causation.

14 Now let's talk for a minute, if we can, about your  
15 other client, Mr. Isquith, Whiting.

16 MR. ISQUITH: Yes, sir.

17 THE COURT: He is the opposite problem of Quantum,  
18 because he buys and sells for years before this, even this  
19 early hour press release.

20 MR. ISQUITH: Yes, your Honor.

21 THE COURT: Why does he not have a loss causation  
22 problem?

23 MR. ISQUITH: Well, your Honor, the answer to that is  
24 Mr. Whiting might have a loss causation problem. We don't  
25 believe at this stage of the game we can say he does have a

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1 loss causation problem. And so again when you look at the  
2 cases and you look at who has been appointed the lead plaintiff  
3 in the post-1995 regime, and you look at the four factor tests  
4 or the Olsen factors and the others, Mr. Whiting stands right  
5 there with a whole lot of other people as someone who says,  
6 listen, I lost too, and I had a lot invested, and I bought a  
7 lot of stock during the class period, and like so many  
8 others -- and we have cited some cases to you, and we can cite  
9 legions more -- I too should be a lead plaintiff.

10 THE COURT: I think the four factors goes to the  
11 financial stake that he might have in the case, but they don't  
12 address the question as to whether or not the presumption that  
13 favors him -- because he does lose here -- whether that  
14 presumption isn't rebutted by the fact that he is an in-house  
15 investor four years removed from when the fraud is revealed.  
16 And in light of that, how does he not have serious loss  
17 causation problems?

18 MR. ISQUITH: Let me again rephrase what I said,  
19 because I have no other argument than this, your Honor.

20 It may turn out when the proof is in that in-and-out  
21 traders, and even my client, have such a loss causation problem  
22 that they have no losses -- no compensable damages would be the  
23 way to put it. Losses they have. Damages under the law that  
24 can be compensated for, possibly no. But that's a long time in  
25 the future.

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1           In the meantime, your Honor, under the PSLRA regime  
2     there have been a host of cases, some of which we cite -- we  
3     could get you more -- where in-and-out traders are in fact  
4     under these kinds of circumstances appointed because of their  
5     losses. And the reluctance of the court at this time, rightly  
6     so, to penetrate the loss causation issues and others to  
7     determine as a matter of fact that in-and-out traders do not  
8     have compensable damages --

9           THE COURT: But I don't know how long in the future it  
10    is, because let's assume you walked out of here today and  
11    Whiting is appointed lead counsel. The gang of lawyers behind  
12    you will have their motion to dismiss here, you know, probably  
13    by the time we get leaves on the trees.

14          MR. ISQUITH: In fact, your Honor, their answer was  
15    due today, but we have forgiven them.

16          THE COURT: I mean seriously, look in Lotel it was all  
17    about a motion to dismiss that Judge Pollack granted and the  
18    Circuit affirmed. I don't know that there has to be that much  
19    fact inquiry here in a situation where somebody buys and sells  
20    four years before there is any hint of any fraud being revealed  
21    here. I'm not prejudging the issue, but I'm saying playing  
22    devil's advocate that's the motion that's coming. You know  
23    that.

24          MR. ISQUITH: It is one of the motions.

25          THE COURT: It's one of them.

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1 MR. ISQUITH: They will throw them all at us. They  
2 always do.

3 THE COURT: Right. But let's assume for the sake of  
4 argument if IBEW has a loss here, they don't have that problem.

5 MR. ISQUITH: They don't have that problem.

6 THE COURT: And I appreciate that there are some cases  
7 that at least allow for the possibility of in-and-out  
8 plaintiffs staying in as lead, but there are certainly a  
9 plethora of cases, to use your word, that DQ the plaintiffs as  
10 well.

11 Is it not at least to some extent a comparative  
12 analysis? If it came down to maybe Whiting versus Quantum,  
13 maybe that's one way to look at it, but if there is another  
14 player here, institutional investor who has lost some money,  
15 I'm not really sure what you would say that rebuts the  
16 presumption against that.

17 MR. ISQUITH: You always need to select the person you  
18 feel more comfortable with, I grant you that. I see zero  
19 benefit and zero favor of an institutional plaintiff. I know  
20 you said that in passing in our colloquy today but, again,  
21 there are at least two players in this plaintiffs court who  
22 have filed complaints and/or motions that stand between my  
23 clients and the union. So your Honor needs again to do, with  
24 all due respect, the analysis that the PSLRA requires, the kind  
25 of analysis that Mr. Seidman was describing.

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1 THE COURT: You keep saying that as if what I'm asking  
2 you to do is give you the standard for a TRO. I'm giving you  
3 the language in the statute, and I am asking you if typicality  
4 and adequacy are what we have to consider. I give you that the  
5 loss, however you calculate it, certainly Whiting and Quantum  
6 have lost more money than IBEW. I give you that, but...

7 MR. ISQUITH: And IBEW less so than Mr. Seidman's  
8 client.

9 THE COURT: Who is not in right now.

10 MR. ISQUITH: Oh, no.

11 MR. SEIDMAN: I would like to speak to that at some  
12 point.

13 MR. ISQUITH: And less money than Shutts & Noble's  
14 clients who withdrew.

15 THE COURT: I agree with that.

16 MR. ISQUITH: And I'm not trying to hurt these guys.

17 THE COURT: No, you will all shake hands when it's  
18 over, I'm sure. But the question goes beyond just loss. I  
19 mean you know that.

20 And the PSLRA, which you all read -- you guys know it  
21 very well -- requires that these kinds of things have to be  
22 considered. They have to be considered vis-a-vis simply your  
  
23 client. But as you point out, I have to look at this with a  
24 bigger picture and figure out what makes sense in terms of who  
25 is going to lead this class.

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1 MR. ISQUITH: So far so good, we agree.

2 THE COURT: I think that's what we have been doing the  
3 whole time. What I have been screaming for -- again I'm not  
4 literally screaming -- but what I'm asking for is some more  
5 information that I think is appropriate under the  
6 circumstances. I understand the difference between getting  
7 some information and not trying the case. All right? And I  
8 appreciate there are differences potentially in the claims and  
9 defenses among a lead plaintiff and others in the class. I get  
10 that, and the cases all talk about that.

11 But the cases all talk about a situation where if it  
12 is a situation where the would-be lead plaintiffs, the  
13 situation is so different that it deserves the class, then I  
14 have to consider that as well. That is if the presumption is  
15 rebutted regarding typicality and adequacy.

16 MR. ISQUITH: Give us a date and we will fill you in  
17 on this information.

18 THE COURT: But I think at least in terms of the facts  
19 as to Whiting, there is nothing knew in terms of when Whiting  
20 bought, and that I need to learn. And it comes down then to  
21 the legal question of whether or not in this circumstance the  
22 in-and-out investor is the appropriate lead plaintiff. Do you  
23 agree with me on that?

24 MR. ISQUITH: Agreed. Give us a date, and we will  
25 fill you in.

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1 MR. ROSENFELD: I do have another chart which is  
2 similar to the type of graph we distributed in the Enron case,  
3 and this shows that Whiting did sell all of its shares early on  
4 in the class period.

5 Now, Mr. Isquith made reference to this plethora of  
6 cases which support his position in which in-and-out investors  
7 have been appointed lead plaintiffs. I am not really aware of  
8 what those cases are. It's my understanding, and my reading of  
9 the case law shows that the majority of cases have held that  
10 in-and-out purchasers do not have any financial interest in  
11 pursuing a fraud claim.

12 THE COURT: I think I read a Northern District of  
13 California case.

14 MR. ROSENFELD: There were one or two but certainly  
15 not a plethora.

16 The extent of my research has shown that the majority  
17 of the cases, Caraker case in the Northern District of Texas,  
18 the Caitlin and Wireless cases in Virginia, the Ardwin case  
19 right here in the Southern District of New York, and a case in  
20 California, have all found that in-and-out investors do not  
21 have a financial interest in this litigation.

22 THE COURT: So it seems to me that that's a legal  
23 call. There is no more facts we can learn about Whiting. OK.

24 Anything else on that issue? Mr. Seidman you wanted  
25 to be heard about his status in all of this?

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1 MR. SEIDMAN: Yes, I would like to -- I think at this  
2 point our clients would like to be considered as lead plaintiff  
3 movants. We filed a motion as required by the statute on the  
4 day that we were supposed to file it. In deference to your  
5 Honor's rules, we withdrew the motion and submitted a letter  
6 that essentially stated much of what was in our motion and  
7 explained why we thought our client should be appointed as lead  
8 plaintiff. Then your Honor asked that motion be submitted  
9 again. And in lieu of submitting a motion we supported Quantum  
10 Equity and Mr. Whiting but noted in that letter on February 11  
11 that in the event the court were to consider joining other  
12 movants with Mr. Isquith's clients that our client be  
13 considered as well in that.

14 I have not anticipated what is transpiring here today  
15 exactly, but --

16 THE COURT: Well, what has transpired that changes  
17 your mind?

18 MR. SEIDMAN: Well, frankly I thought -- and perhaps  
19 mistakenly so -- that between Mr. Whiting and Quantum Equities,  
20 that they would be -- I thought there was a fairly good chance  
21 that they would be appointed as lead plaintiff, and I do  
22 believe they would make the most adequate lead plaintiffs under  
23 the analysis required by the PSLRA.

24 THE COURT: But not enough so that you now want to add  
25 your name into the ring, right?

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1 MR. SEIDMAN: Well, I'm saying that I would like our  
2 clients to be considered conditionally, and if that is  
3 distasteful for any number of reasons, then we would like to be  
4 considered.

5 We do have a motion that was made pursuant to the  
6 statute, and so we would like the opportunity to be heard on  
7 all of these issues and for the court to recognize that we did  
8 file a motion pursuant to the --

9 THE COURT: I do recognize it. And, you know, the  
10 thing that I haven't asked anybody to explicitly address is  
11 IBEW's suggestion that maybe there be a little bit of a pairing  
12 up here of coleads. And as I alluded to you earlier, based on  
13 the facts as I have them -- and I recognize I am missing some  
14 key facts -- it may very well be that whatever inadequacies one  
15 plaintiff may have can be made up by another. But there is no  
16 question as to the counsel. You are all very experienced, very  
17 successful counsel, so that's not the issue.

18 The issue really is which plaintiff is going to best  
19 serve the class under the PSLRA. And the cases do talk about  
20 in certain circumstances permitting coleads. And I suppose one  
21 thing that you may all want to think about in the time while we  
22 are getting some of these last facts gathered up is if you go  
23 for broke or more formal alliance to resolve the issue.

24 But for the record, are you reactivating your motion?

25 MR. SEIDMAN: Well, it's our position -- it is our

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1 position that at this time that we believe that Mr. Isquith's  
2 clients are the most adequate in terms of the PSLR analysis.

3 If your Honor were to find that one of his clients  
4 were inadequate for whatever reason, then we would like the  
5 opportunity to have our clients considered in a colead position  
6 with the remaining client.

7 THE COURT: OK.

8 MR. ROSENFELD: Your Honor, the PSLRA makes it very  
9 clear that there is a deadline for filing lead plaintiff  
10 motions, in other words, to give everybody an opportunity to  
11 review the pleadings in a timely matter.

12 Mr. Seidman did not timely file the motion. Even his  
13 letter I think was sent in the oppositions briefs, not with the  
14 initial motions, so he never filed a motion in a timely basis.

15 THE COURT: Let's assume you are right about that.  
16 What if I on my own think it makes sense.

17 MR. ROSENFELD: Then I think we should be granted an  
18 opportunity to review his client's certification and  
19 transactions and review and reopen all the briefing with regard  
20 to that issue.

21 THE COURT: Mr. Isquith?

22 MR. ISQUITH: Your Honor, I was going to suggest the  
23 following. By the way, as Mr. Rosenfeld probably knows --  
24 maybe not -- his own firm has dropped a motion, and there were  
25 problems, and then reentered into the fray, so to speak, and I

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1 think that was fine.

2 THE COURT: But I think I was the cause of that.

3 MR. ISQUITH: No.

4 THE COURT: Because I thought --

5 MR. ISQUITH: No, different job.

6 MR. ROSENFELD: Your Honor --

7 MR. SEIDMAN: May I speak for just one minute?

8 THE COURT: Wait, wait, wait. Hang on. That sounded  
9 to me like a little bit of a cheap shot if you are talking  
10 about a different case.

11 MR. ISQUITH: It was not intended to be. It was meant  
12 to be the answer to -- they didn't file a motion, and they  
13 dropped out, or they didn't continue, and therefore they're  
14 barred in some way and judges shouldn't do anything.

15 THE COURT: But, I mean, first of all, Mr. Seidman is  
16 a big boy and he can defend himself. Second, I'm not here to  
17 sort of see who has clean hands. A moment ago you were  
18 praising Mr. Rosenfeld's firm.

19 MR. ISQUITH: I thought they did a good job.

20 THE COURT: Let's let that go.

21 MR. ISQUITH: My point is this. My point is this. If  
22 I'm hearing the court correctly today, and understanding the  
23 court's questions today, it is that your Honor and the court  
24 are troubled still by who should lead this litigation from the  
25 plaintiff's side.

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1           If so, I see no trouble, and I see only benefit to the  
2   court -- although I would very much like to be standing here  
3   alone at the end of the day, even today, which is not going to  
4   happen. Even though that's the case, we might as well examine  
5   all the possible contenders. And if that means Mr. Seidman,  
6   his client wishes to rejoin this procedure, I think they should  
7   be allowed to do so. I think only the court and the class can  
8   benefit from that kind of examination. That's all I was going  
9   to say.

10           MR. ROSENFELD: Your Honor, I'm not sure what kind of  
11   backroom arrangement these two firms have between themselves,  
12   but apparently there is something going on that each one is  
13   willing to support the other one as necessary.

14           THE COURT: I thought we wanted lawyers to get along.

15           Look, I think that even if there was a timeliness  
16   issue with respect to what Mr. Seidman is saying -- again, I

17   haven't decided anything, but let's assume for the sake of  
18   argument that I thought it made sense to pair up your client  
19   with the Tucker Group. Let's assume just for the sake of  
20   argument that I thought was going to best represent the class.  
21   I don't know that I need a formal motion. I think I would need  
22   consent. If they didn't want to go along with it, that's fine,  
23   they wouldn't have to go along with that. I don't think I need  
24   a formal motion. Do you disagree with that?

25           MR. SEIDMAN: No.

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1 MR. ROSENFELD: No, not under that circumstance.

2 THE COURT: Right. Just so you know, Mr. Seidman may  
3 be picking up on something I threw out earlier which is that  
4 I'm glad he is here today. I read his motion papers. I read  
5 the letter he submitted on behalf of his good friend Mr.  
6 Isquith here, but I do think regardless of whether or not the  
7 proof be these lead plaintiffs be perfect -- I don't think  
8 that's the question. I have to pick the best among the lot.  
9 But I also have discretion to see if there is a way to cobble  
10 together two. The question is who among the plaintiffs, if  
11 there can't be one, who among the ones who want the prize can  
12 work and best represent the class.

13 I can't answer that today, because I do think there  
14 are some key facts missing. And we will spell it out here at  
15 the end. I would like to see if I could get those gaps -- fill  
16 those gaps within a week. We had to get lead plaintiff and  
17 counsel on board, but I'm not prepared to rule today, because I  
18 think there are some key things I need. All right?

19 All right. So I think what I need is from  
20 Mr. Rosenfeld, a complete valuation analysis on whether or not  
21 IBEW gained or lost. Both sides can do this. They can do  
22 their own analysis.

23 And, Mr. Isquith, the same with you. I want to make  
24 sure I'm clear on exactly what you say each of your clients  
25 lost in this. And, Mr. Seidman, for the sake of argument you

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1 should do the same.

2 There are some questions I would have as to your  
3 clients in this in terms of my understanding is -- and again I  
4 may be operating on imperfect data -- that at least some of the  
5 shares that were purchased were on the 19th, so after this  
6 first press release came out, is that right?

7 MR. SEIDMAN: That's correct, your Honor.

8 THE COURT: OK. And all of the shares among the  
9 Tucker group had been sold, and were sold --

10 MR. SEIDMAN: No, I believe.

11 THE COURT: That's what I want to make sure.

12 MR. SEIDMAN: I'm not sure about that.

13 THE COURT: All right. So I think you need to let me  
14 know that, because those are obviously questions that go to  
15 Quantum, and they certainly go to the valuation analysis and  
16 who wins the presumption prize based on the greatest financial  
17 loss.

18 And I think to the extent anybody can provide it, I  
19 think an hour-by-hour recording of what the stock did that day.  
20 I mean, I realize it may be gone, but, look, I was in this  
21 business about 20 years ago, so you guys are probably much more  
22 current than I can imagine.

23 MR. BRUCKNER: We tried off Bloomberg to obtain this  
24 information several weeks ago, and it was no longer available.

25 MR. ROSENFELD: Bloomberg was the 30-day intraday

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1 charts which we tried as well.

2 THE COURT: See if you can do it. Because I do think  
3 it matters here. It may not be dispositive but it's certainly  
4 relevant, and it's not the kind of thing that needs recovery.

5 I do think it's important for deciding this. If you  
6 can't find it, fine, but why don't we say if you can get me the  
7 answer to these questions by a week from today.

8 And if you need more time and you think the time will  
9 be productive, I will hear you on that. But if you have made a  
10 diligent effort and you can't find the data, then don't worry  
11 about asking for more time. And if I need to bring you all  
12 back, I will. Otherwise, I will just decide it on the papers.  
13 And, as I said, Mr. Seidman, I have read your papers, so, you  
14 know, Mr. Rosenfeld, if you want to respond, can you get me  
15 something by a week from today?

16 MR. ROSENFELD: Sure, your Honor.

17 MR. SEIDMAN: If Mr. Rosenfeld were to respond --

18 THE COURT: Then you want a reply.

19 MR. SEIDMAN: Then I would want a reply.

20 THE COURT: Oh.

21 MR. SEIDMAN: That only seems fair.

22 THE COURT: Then that's going to delay this another  
23 week while I give you a chance to respond.

24 MR. SEIDMAN: I suggest that Mr. Rosenfeld simply  
25 dispense with his response.

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1 MR. ROSENFELD: I appreciate that.

2 THE COURT: And you're an environmentalist too, right?

3 If he wants to respond, I will let you respond.

4 That's fine.

5 So by the 4th? Are we talking about the 4th? You get  
6 me the data. And Mr. Rosenfeld your response. And then by the  
7 11th, Mr. Seidman, your reply to Mr. Rosenfeld's response.

8 Then I will let you know the week of the 11th if I  
9 need to see you all again, or if I can just decide this on the  
10 papers.

11 You know what also may be helpful? If people want to  
12 suggest coleads, now is your time to do it. If you don't want  
13 to, then tell me that. If you want to go it alone, then let me  
14 know. But I will leave it all to you all to let me know if you  
15 have any suggestions along those lines. All right?

16 MR. ROSENFELD: By the 4th?

17 THE COURT: By April 4th, yeah.

18 All right.

19 Now, I believe in the back, do we have counsel from  
20 the related cases?

21 UNIDENTIFIED SPEAKER: Yes, your Honor.

22 THE COURT: All right. These are the two derivative  
23 actions, your Honor?

24 UNIDENTIFIED SPEAKER: Yes, your Honor.

25 THE COURT: All right. I think in light of this if

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1 you want to work out some kind of schedule with counsel for  
2 Jakks, I know that there had been -- maybe you just want to  
3 resubmit what you already gave to me. Then maybe I will  
4 reconsider that. I thought when I had asked you to come here  
5 today I thought this would be resolved here. That's before I  
6 had a chance to take a hard look and realized I needed some  
7 more hard data.

8 UNIDENTIFIED SPEAKER: I'm glad you invited us anyway.  
9 It was very instructive.

10 THE COURT: Always glad to be instructive.

11 If you want to get together with counsel for Jakks,  
12 let me know what you want to do. If you want to resubmit what  
13 you already submitted --

14 UNIDENTIFIED SPEAKER: Yeah.

15 THE COURT: The dates seemed a little loose to me,  
16 which is why I wanted you here. But the idea is fine, about  
17 having it be contingent upon the filing of a consolidated  
18 complaint.

19 Is that OK with you, Mr. Lerner?

20 MR. LERNER: With respect to the derivative actions, I  
21 think we had a slightly different regime. I think your Honor  
22 characterized this somewhat loose, the agreement we had with  
23 the class.

24 THE COURT: Separate.

25 MR. LERNER: Yes.

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1 THE COURT: I didn't have a chance to comment at the  
2 last go-around because I hadn't seen the schedules that had  
3 been agreed to by you and counsel and counsel in the derivative  
4 action. I think I issued an order. I didn't sign the stips,  
5 and I think I asked counsel to come here today so we could work  
6 out a schedule, but that was based on the assumption that I  
7 would resolve the question of colead and we would have a  
8 schedule in this case, and then that would help with the  
9 schedule of the derivative actions.

10 MR. LERNER: What we had agreed with the derivative  
11 plaintiffs pending before your Honor was to await the  
12 adjudication of the class motions.

13 THE COURT: Right.

14 MR. LERNER: That's essentially what we have agreed.

15 THE COURT: Right. But what happened was there was a  
16 schedule that was contingent upon this being resolved, and I  
17 didn't sign it because I thought it would be resolved today,  
18 and we could just have that.

19 Now that it's clear to me it's not going to be  
20 resolved, what I'm saying is if you want, I will take a look at  
21 what you have all submitted to me, and I may tweek some of the  
22 days, but it will still be contingent upon this issue being  
23 resolved.

24 MR. LERNER: We're comfortable with that.

25 THE COURT: Is that all right with everybody?

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1 UNIDENTIFIED SPEAKER: Yes, your Honor.

2 UNIDENTIFIED SPEAKER: Yes, your Honor.

3 MR. LERNER: With respect to the class action, I think  
4 I need your Honor to just continue our time. I think it was  
5 extended until your Honor scheduled or resolved the lead  
6 counsel issue. And we would just ask your Honor to continue  
7 that until we are in a position to schedule consolidated  
8 amended complaint in a dismissal motion.

9 THE COURT: Any opposition to that?

10 MR. ISQUITH: No.

11 THE COURT: What I think makes sense to do is grant  
12 the request and then say that your time to respond to the  
13 consolidated complaint will be extended.

14 We should put in a contingency. I could say April  
15 11th, but then you will have to get me another letter.

16 Why don't we say -- why can't we say it's continued  
17 until -- why wouldn't it be the ordinary time until the  
18 ordinary time it is filed? Any problems with that? I realize  
19 there is no date there.

20 MR. ISQUITH: It may be, your Honor, that since the  
21 normal time is ten days --

22 MR. LERNER: I was about to say.

23 MR. ISQUITH: And they want more than that, why don't  
24 we do something along the lines of the following: That after  
25 the lead plaintiff is appointed -- and I assume your Honor will

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1 then be ordering a consolidated complaint and set a date for  
2 that -- that the plaintiffs and defendants will provide your  
3 Honor with a schedule for their response, the defendant's  
4 response to the amended complaint. Presumably they are going  
5 to make a motion, and any briefing schedule, and we will get  
6 that into your Honor.

7 THE COURT: We are saying the same thing, but what I  
8 would say then is that we will do this:

9 That the time they respond, to give you all time to  
10 work out the revised date, the time to respond to the complaint  
11 is extended until ten days after I issue a ruling on lead  
12 plaintiff, lead plaintiff's counsel. Then that gives you time  
13 to work out the schedule.

14 MR. ISQUITH: OK.

15 THE COURT: All right?

16 MR. LERNER: That's perfectly fine, your Honor.

17 THE COURT: All right. All right. Good. Anything  
18 else we should take up while we're all here? All right. Thank  
19 you all for coming.

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BUS JAKKS Pacific Reports Third Quarter 2004 Financial Results  
Oct 19 2004 3:00

MALIBU, Calif.--(BUSINESS WIRE)--Oct. 19, 2004

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~~Reported Revenue and Net Income Surge 128.2% and 148.8%~~  
Company Raises 2004 Revenue and Earnings Guidance

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JAKKS Pacific, Inc. (NASDAQ:JAKK), a leading multi-brand company that designs and markets a broad range of consumer products, including toys and writing instruments, today announced record results for the three- and nine-month periods ended September 30, 2004.

Third quarter net sales increased 128.2% to \$206.1 million in 2004, compared to \$90.3 million in the comparable period last year. Excluding non-cash, stock-based compensation charges and also a one-time gain in 2003, net income for the period increased 195.8% to \$25.7 million, or \$0.95 per diluted share, compared to \$8.7 million, or \$0.35 per diluted share, for the third quarter of last year. Reported net income for the third quarter 2004, including pre-tax non-cash, stock-based compensation charges of \$2.5 million, was \$23.8 million, or \$0.88 per diluted share, in 2004, an increase of 148.8% over the \$9.6 million, or \$0.39 per diluted share, for the same period last year, after a one-time, pre-tax gain of \$0.7 million relating to recoveries on a recall of one of the Company's products.

The Company's net sales for the nine months ended September 30, 2004, increased 68.3% to \$389.5 million, from \$231.4 million during the same period in 2003. Excluding pre-tax, non-cash, stock-based compensation charges and a one-time net product recall charge, net income for the nine-month period was \$41.3 million, or \$1.57 per diluted share, an increase of 106.7% from \$20.0 million, or \$0.81 per diluted share, in the comparable period last year. Reported net income for the first nine months of 2004, including pre-tax charges of \$8.5 million for non-cash, stock-based compensation in 2004 and a one-time net charge of \$2.0 million for the voluntary product recall in 2003, was \$34.7 million, or \$1.32 per diluted share, compared to first nine-month 2003 earnings of \$18.7 million, or \$0.76 per diluted share.

"We are extremely pleased with our third quarter results and the dramatic success of our TV Games line of products," said Jack Friedman, Chairman and Chief Executive Officer, JAKKS Pacific. "Our strategy to build an extensive portfolio of innovative non-licensed and licensed products, while simultaneously improving operating efficiencies, is reflected in the strength of our record revenue and net income for the third quarter. We continue to expand our category offerings and believe our marketing programs are fueling sales and product placement, even in the face of a challenging retail environment. The current pace of our business is robust as we head into the holiday season, and due to this continuing strength, we are raising our 2004 guidance. We now anticipate revenue for 2004 to be

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Oct 19 2004 3:00

approximately \$500 million and earnings to be in the range of \$1.85 to \$1.90 per diluted share before non-cash stock-based compensation charges, up from \$440 million in sales and earnings in the range of \$1.75 to \$1.80 per diluted share.

~~"We are pleased with the performance of our new products obtained through the acquisition of Play Along, including our new Cabbage Patch Kids(R) dolls and Care Bears(R) plush and preschool learning toys."~~

Stephen Berman, President and Chief Operating Officer, stated, "Our ability to reinvent and expand our portfolio of brands is most evident in our traditional toys segment, which includes action figures, wheels, TV Games and plush dolls. We have maintained our industry-leading position in TV Games, and expect to continue to capitalize on this growing market in the coming quarters through innovation and new products based on top current and retro licenses. By the end of 2004, we will have a total of 12 TV Games(TM) products in the market, up from four at the end of 2003. We have also begun to expand our distribution of the games to international markets, including Europe, Australia and New Zealand. Looking to 2005, JAKKS will be introducing over 20 new exciting titles."

Mr. Berman continued, "We are very encouraged about the upcoming holiday season based on early responses from our retail partners. We anticipate that Care Bears, Cabbage Patch Kids and TV Games will top several 'Hot Toy' lists for the 2004 holiday season, as they have been named to several already. We have secured prime placement at retailers nationwide for our TV Games line in the fourth quarter of this year, and expect our plush toys and World Wrestling Entertainment product lines, as well as other lines, to perform very well."

Mr. Berman concluded, "Our strong performance led to \$86.4 million in cash flow from operations during the first nine months of 2004. We have over \$218.5 million of working capital, including cash and equivalents and marketable securities of \$151.9 million. Given the increasing strength of our balance sheet, we are well positioned to take advantage of acquisition opportunities and to continue to deliver both sales and earning expansion throughout 2004 and beyond."

The Company also announced that it is engaged in discussions with WWE concerning the restructuring of its toy license and with WWE and THQ with respect to the restructuring of the JAKKS THQ Joint Venture video games license agreement with WWE. The discussions are an outgrowth of certain litigation that has been pending between WWE and a former licensing consultant to WWE and a former employee of WWE, to which the Company is not a party. WWE has raised questions about the validity of the licenses as a result of certain transactions between the Company and that licensing consultant that occurred more than six years ago. The Company has denied any wrongdoing in connection with the transactions with the licensing consultant and maintains that they were unrelated to either the toy or video game license. If the discussions are satisfactorily concluded, the restructuring of the

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licenses may have an impact on the Company's future revenues and net income to an extent that is presently unknown. If the discussions with WWE and THQ are not satisfactorily concluded, the Company anticipates that litigation is likely to be commenced by WWE challenging the validity of the licenses and seeking compensatory and punitive damages, in which event the Company intends to vigorously defend itself against claims which it believes are without merit.

Anyone interested will be able to listen to the teleconference, scheduled to begin at 9:00 a.m. EDT (6:00 a.m. PDT) on October 19, via the Internet at [www.jakkspacific.com](http://www.jakkspacific.com) or [www.CompanyBoardroom.com](http://www.CompanyBoardroom.com). These websites will host an archive of the teleconference for 30 days.

A telephonic playback will be available from 11:00 a.m. EDT on October 19 through 12:00 a.m. EDT on November 2. Calling 800-642-1687 or 706-645-9291 for international callers, password "271443," can access the playback.

JAKKS Pacific, Inc. is a multi-brand company that designs and markets a broad range of toys and leisure products. The product categories include: Action Figures, Arts & Activity Kits, Stationery, Writing Instruments, Performance Kites, Water Toys, Sports Activity Toys, Vehicles, Infant/Pre-School, Plush, Construction Toys and Dolls. The products are sold under various brand names, including Flying Colors(R), Play Along(R), Road Champs(R), Remco(R), Child Guidance(R), Pentech(R), Trendmasters(R), Toymax(R), Funnoodle(R), Go Fly a Kite(R) and ColorWorkshop(TM). The Company also participates in a joint venture with THQ Inc. that has exclusive worldwide rights to publish and market World Wrestling Entertainment(TM) video games. For further information, visit [www.jakkspacific.com](http://www.jakkspacific.com).

This press release contains statements that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on current expectations, estimates and projections about JAKKS' business based, in part, on assumptions made by its management. These statements are not guarantees of JAKKS' future performance and involve risks, uncertainties and assumptions that are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements due to numerous factors, including, but not limited to, those described above and the following: changes in demand for JAKKS' products, product mix, the timing of customer orders and deliveries, the impact of competitive products, and pricing and difficulties encountered in the integration of acquired businesses. The forward-looking statements contained herein speak only as of the date on which they are made, and JAKKS does not undertake any obligation to update any forward-looking statement to reflect events or circumstances after the date of this release.

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JAKKS Pacific, Inc. and Subsidiaries  
Condensed Consolidated Balance Sheets

	September 30, 2004	December 31, 2003
	-----	-----
	(In thousands)	
ASSETS		
Current assets:		
Cash and cash equivalents	\$131,796	\$118,182
Marketable Securities	20,091	19,345
Accounts receivable, net	129,041	86,119
Inventory, net	49,315	44,400
Prepaid expenses and other current assets	27,989	16,762
	-----	-----
Total current assets	358,232	284,808
	-----	-----
Property and equipment	44,632	43,473
Less accumulated depreciation and amortization	32,786	31,751
	-----	-----
Property and equipment, net	11,846	11,722
	-----	-----
Goodwill, net	291,179	206,952
Trademarks		
& other assets, net	24,347	24,785
Investment in joint venture	4,265	9,097
	-----	-----
Total assets	\$689,869	\$537,364
	=====	=====

LIABILITIES AND STOCKHOLDERS' EQUITY

Current liabilities:		
Accounts payable and accrued expenses	\$126,712	\$50,168
Current portion of long-term debt	-	19
Income taxes payable	13,021	2,021
	-----	-----
Total current liabilities	139,733	52,208

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Long-term debt, net of current portion	98,000	98,042
Deferred income taxes	1,164	1,164
	99,164	99,206
Total liabilities	238,897	151,414
Stockholders' equity:		
Common stock, \$.001 par value	26	25
Additional paid-in capital	275,624	245,219
Retained earnings	175,774	141,055
Accumulated other comprehensive income (loss)	(452)	(349)
	450,972	385,950
Total liabilities and stockholders' equity	\$689,869	\$537,364

JAKKS Pacific, Inc. and Subsidiaries  
Third Quarter Earnings Announcement, 2004  
Condensed Statements of Operations (Unaudited)

	Three Months Ended September 30, 2004		Nine Months Ended September 30, 2004	
	2003		2003	
	-----	-----	-----	-----
	(In thousands, except per share data)			
Net sales	\$206,083	\$90,308	\$389,463	\$231,358
Less cost of sales				
Cost of goods	100,754	42,949	194,120	118,169
Royalty expense	22,661	9,741	38,013	16,951
Amortization of tools and molds	867	1,392	3,783	4,664
	-----	-----	-----	-----
Cost of sales	124,282	54,082	235,916	139,784
	-----	-----	-----	-----
Gross profit	81,801	36,226	153,547	91,574
Direct selling expenses	19,258	9,895	39,578	27,900
Selling, general and administrative expenses	30,961	13,879	66,166	35,909
Acquisition shut-down and				

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recall costs	-	(700)	-	2,000
Depreciation and amortization	784	573	2,037	1,618
<hr/>				
Income from operations	30,798	12,579	45,766	24,147
<hr/>				
Other (income) expense:				
Profit from Joint Venture	(911)	(936)	(1,274)	(1,303)
Interest, net	785	922	1,954	794
Other	-	-	-	-
<hr/>				
Income before provision for income taxes	30,924	12,593	45,086	24,656
Provision for income taxes	7,112	3,023	10,367	5,918
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Net income	\$23,812	\$9,570	\$34,719	\$18,738
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Earnings per share - diluted	\$0.88	\$0.39	\$1.32	\$0.76
Shares used in earnings per share - diluted	27,019	24,629	26,343	24,716

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or

Integrated Corporate Relations

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BUS World Wrestling Entertainment, Inc. Files Suit against Jakks  
Oct 19 2004 15:16

Pacific, Inc., THQ, Inc. and Related Defendants

STAMFORD, Conn.--(BUSINESS WIRE)--Oct. 19, 2004

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WWE Cites RICO Violations and Commercial Bribery Scheme in Connection  
with Intellectual Property Licenses

World Wrestling Entertainment, Inc. ("WWE") today filed a fourteen count complaint in the United States District Court for the Southern District of New York against Jakks Pacific, Inc. ("Jakks"), two foreign subsidiaries of Jakks, THQ, Inc. ("THQ"), a joint venture involving Jakks and THQ, Stanley Shenker & Associates, Inc. ("SSAI") and Bell Licensing, LLC. The suit also names as defendants certain individuals employed by the corporate defendants, including specifically Jack Friedman, Stephen Berman and Joel Bennett, the three highest-ranking executives of Jakks, and Stanley Shenker and James Bell.

The suit alleges numerous violations of the Racketeer Influenced and Corrupt Organization Act (RICO); violations of the anti-bribery provisions of the Robinson-Patman Act; and various claims arising under state law. By the action, WWE is seeking treble, punitive and other damages, as well as a declaration that the videogame license with the joint venture of Jakks and THQ, and a related amendment to the toy license with Jakks, are void and unenforceable due to commercial bribery and other violations of state law. The lawsuit can be viewed at [corporate.wwe.com](http://corporate.wwe.com).

The suit arises out of litigation initially commenced by SSAI against WWE in Connecticut state court for commissions SSAI claimed it had earned while serving as WWE's licensing agent. During that litigation, WWE discovered certain irregularities in its licensing program beginning in the 1998 time frame when SSAI served as WWE's licensing agent and Bell served as WWE's Senior Vice President of Licensing and Merchandising. Specifically, WWE learned in the Connecticut state court proceeding that SSAI split its commissions with Bell on various licenses allegedly procured by SSAI and recommended to WWE management by Bell. WWE also learned that certain licensees had paid monies into a foreign bank account controlled by Shenker during the time he was WWE's licensing agent. In the Connecticut case, the Court found that Stanley Shenker had committed serial perjury in order to cover up his payments to Bell and his receipt of monies in a foreign bank account from WWE licensees, including Jakks, and granted a default judgment in favor of WWE against SSAI on counterclaims asserted against SSAI. The Court in the Connecticut case has also granted partial summary judgment against

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Bell in favor of WWE on claims asserted against Bell by WWE.

The federal lawsuit filed by WWE against Jakks and the other defendants relates to a series of payments made in 1998 to Shenker's foreign bank account by two foreign subsidiaries of Jakks. The Company has discovered that the payments in question were then split with Bell by Shenker. Two of the payments in question occurred during the time that WWE was in the process of selecting a licensee for videogames featuring WWE talent. One of the payments was directed to be made by Jakks' officers on the same day that SSAI and Bell recommended that the videogame license be granted to Jakks. The third payment was made after the videogame license was awarded to a joint venture of Jakks and THQ.

In a statement issued today, Linda McMahon, the Chief Executive Officer of WWE, stated:

"We very much regret having to take this action today, but regret even more the facts and circumstances which have compelled us to do so. WWE's intellectual property is a valuable asset of the Company, and we believe the actions taken today are necessary to preserve the integrity of our licensing process and essential to ensure that WWE receives appropriate and fair compensation for the grant of a license to use our intellectual property."

Jakks has been WWE's toy licensee since late 1995 and the current toy licenses are otherwise set to expire in 2009. The joint venture of Jakks and THQ obtained the videogame license in 1998, with its term also scheduled to expire in 2009, subject to a right to renew the license by the joint venture for another five years on certain conditions.

World Wrestling Entertainment, Inc. (NYSE: WWE) is an integrated media and entertainment company headquartered in Stamford, Conn., with offices in New York City, Los Angeles, Toronto, and London.

Trademarks: The names of all World Wrestling Entertainment televised and live programming, talent names, images, likenesses, slogans and wrestling moves and all World Wrestling Entertainment logos are trademarks which are the exclusive property of World Wrestling Entertainment, Inc.

Forward-Looking Statements: This news release contains forward-looking statements pursuant to the safe harbor provisions of the Securities Litigation Reform Act of 1995, which are subject to various risks and uncertainties. These risks and uncertainties include general market conditions, which could result in only a portion or none of the shares being registered to be offered and sold, the conditions of the markets for live events, broadcast television, cable television, pay-per-view, Internet, entertainment, professional sports, and licensed merchandise; acceptance of the Company's brands,



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media and merchandise within those markets; uncertainties relating to litigation; risks associated with producing live events both domestically and internationally; uncertainties associated with international markets; risks relating to maintaining and renewing key agreements, including television distribution agreements; and other risks and factors set forth from time to time in Company filings with the Securities and Exchange Commission. Actual results could differ materially from those currently expected or anticipated.

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-0- Oct/19/2004 19:16 GMT